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SUNDAY, MAY 7th

3:00 – 4:00pm

BREAKOUT SESSIONS

- **Leases Vs Loans 101**
Location: Everglade A

An equipment lease and finance attorney must understand how an equipment lease is defined and the way it is treated. They must also understand what an equipment lease is not. This introductory session will discuss the various definitions of a lease, from a tax, accounting, and legal perspective. It will also focus on what happens when a lease is not a lease, but rather a secured transaction.

MOLLY SIMON
Senior Corporate Counsel
DLL

CARLA POTTER
Partner
Cassels Brock & Blackwell LLP

BENJAMIN COURT
Partner

STINSON LLP

JANE HOGAN

Senior Corporate Counsel
U.S. Bank Equipment Finance

- **UCC + More**

Location: Caloosa A-B

BARBARA GOODSTEIN

Partner
Mayer Brown LLP

THOMAS HOTARD

VP - Program Management and Contracts
Midland Equipment Finance

RUTHANNE HAMMETT

Partner
Thompson Coburn LLP

EDWARD GROSS

Shareholder
Vedder Price P.C.

4:00 – 4:15pm

BREAK

Location: Everglade Ballroom Foyer

4:15 – 5:15pm

BREAKOUT SESSIONS

- **Leases in Default 101**

Location: Everglade A

What happens when a lessee defaults on an equipment lease? This introductory session will discuss the various defaults and remedies that may be available to a lessor. It will also discuss what happens when a defaulted lease is not a lease, but rather a secured transaction.

LISA PETERS

Partner
Kutak Rock LLP

MICHAEL GALLO

Assistant General Counsel & SVP
LEAF - M&T Bank

TROY KEPLER

Corporate Counsel
Channel

ROBERT HORNBY

Member of the Firm
Chiesa Shahinian & Giantomasi PC

- **Clean Energy and ESG**

Location: Caloosa A-B

BREAKING NEWS! Investment in clean energy is expected to reach \$4 Trillion; Learn how this is a major equipment finance opportunity. More News: Hear about why many ABS issuers are planning to provide investors with ESG disclosure: Environmental, Social, Governance. All this in only one hour!

STEPHEN WHELAN

Partner
Blank Rome LLP

PATRICIA VOORHEES

Director, Fintech Strategic Consulting and M&A Advisory
The Alta Group

- **When Borrowers, Brokers and Vendors Do Bad Things: Fraud Schemes and Other Challenges for Lenders**

Location: Orchid

JENNIFER WITHERELL CRASTZ

Partner
Hemar, Rousso & Heald, LLP

PAUL BENT

Senior Managing Director
The Alta Group LLC

MONDAY, MAY 8th

8:00 – 9:30am

General Session
Welcoming Remarks
State of the Industry Report
Location: Everglade B-C Ballroom

RALPH PETTA
President and CEO
Equipment Leasing and Finance Association

SCOTT ADAMS
Vice President Legal & Compliance, North America
Volvo Financial Services

Edward A. Groobert Award for Legal Excellence, 2023
Presented to:

KENNETH WEINBERG
Partner

Rimon, P.C.

MOORARI SHAH

Partner

Sheppard Mullin Richter & Hampton LLC

Legal Update Part 1

A timely discussion of recent case law and statutory developments covering bankruptcy, the Uniform Commercial Code, and creditor litigation.

ARLENE GELMAN

Shareholder

Vedder Price P.C.

DEBBIE DEVASSY BABU

Shareholder

Darcy & Devassy PC

JULIA GAVRILOV

Partner

Moritt Hock & Hamroff LLP

BRITTANY OGDEN

Partner

Quarles & Brady LLP

9:30 – 9:45am

BREAK

Location: Everglade Ballroom Foyer

9:45 – 10:45am

GENERAL SESSION

Diversity, Equity & Inclusion: Best Practices Through a Legal Lens

Location: Everglade B-C Ballroom

This engaging session will examine the latest market trends within member organizations in the equipment finance industry, provide insight into challenges being faced in furthering diversity and inclusion efforts and highlight best practices to help move your organization toward its diversity goals while mitigating risk.

JULIA GAVRILOV

Partner

Moritt Hock & Hamroff LLP

DOMINIC LIBERATORE

Deputy General Counsel

DLL

MELISSA DONALDSON

Senior Vice President and Chief Diversity Officer

Wintrust Financial Corporation

MIRNA CARDONA
Vice President and Corporate Counsel
Frost Bank

10:45 – 11:00am

BREAK
Location: Everglade Ballroom Foyer

11:00 – Noon

BREAKOUT SESSIONS

- **We're In This Together: Why Mindfulness and Wellbeing Are Important to the Ethical Practice of Law for Every Equipment Leasing and Finance Attorney**
Location: Orchid Room

Presented to you by the Rising Lawyers Subcommittee

To be a good lawyer, you have to be a healthy lawyer. But we are falling short when it comes to well-being, negatively impacting a profession dedicated to client service and dependent on the public trust. Join us as we hear from Professor Scott Rogers, an internationally recognized leader in mindfulness in law and the Director of the country's first Mindfulness in Law Program, at the University of Miami School of Law. Professor Rogers utilizes neuroscience research to explore the efficacy of mindfulness training on attention, emotional regulation and working memory in high stress professions and draws upon this expertise to infuse mindfulness into the ethical practice of law. Come learn how mindfulness can help you to help your clients.

SCOTT ROGERS, M.S., J.D.
Director, Mindfulness in Law Program
University of Miami School of Law

ROBERT HORNBY
Member of the Firm
Chiesa Shahinian & Giantomasi PC

- **Bankruptcy and Workouts in a Post-Pandemic Economy**
Location: Everglade B-C

JENNIFER WITHERELL CRASTZ
Partner
Hemar, Rousso & Heald, LLP

VINCE BORST
Shareholder
Robbins DiMonte, Ltd.

MARC HAMROFF
Managing Partner
Moritt Hock & Hamroff LLP

KENNETH PETERS
Partner
Dressler & Peters, LLC

- **Syndications and Structuring**

Location: Caloosa A-B

This experienced panel of inhouse and outside counsel will delve into issues beyond the plain vanilla syndication of an equipment finance transaction and explore such topics as: how the current banking landscape may change how you look at fiscal agency provisions and the financial profile of an equity investor in a leveraged lease; a primer on lease securitizations; the use of referral agreements as contrasted to outright assignments; and the use of participation agreements (when they make sense and handling unusual collateral situations). Of course, the panel will leave time for Q&A to address any other syndication/structuring questions or issues from the audience.

DAVID MIELE, ESQ.

Chief Administrative Officer

Citizens Asset Finance, Inc.

ERIC GAZIN

General Counsel

Verdant Commercial Capital LLC

ANGELA ULUM

Partner

Mayer Brown LLP

MERRICK BENN

Partner

Womble Bond Dickinson (US) LLP

1:00 – 2:00 pm

General Session

1071 and What this Means for Your Company/Practice

Location: Everglade B-C Ballroom

This session will provide an update on the status of 1071 of Dodd Frank, including some key highlights, the effective date and some practical implications to consider when designing your implementation plan. The session will include ample time for questions and discussions with the attendees.

ANDY FISHBURN

VP, Federal Government Relations

Equipment Leasing and Finance Association

DOMINIC LIBERATORE

Deputy General Counsel

DLL

MOORARI SHAH

Partner

Sheppard Mullin Richter & Hampton LLC

2:00pm - 3:30

BREAK

Location: Everglade Ballroom Foyer

3:30 – 4:30pm

BREAKOUT SESSIONS

- **Blockchain and Digital Assets – What Are They and Why They Might be Relevant to You**

Location: Caloosa A-B

Interest and investment in blockchain technology continues, despite the challenges and headlines in digital asset markets over the past 12 months. The blockchain technology that is the basis for digital assets has possibilities that are just beginning to be explored and developments – legal and otherwise – in the past several years that could make this technology more usable and relevant for a wide variety of businesses.

In this discussion, we will provide some high-level background – with pictures! – on blockchain technology and how it works. We will also discuss some reasons why equipment leasing and finance practitioners may be interested in this technology and its possible uses.

BARBARA GOODSTEIN

Partner

Mayer Brown LLP

JOE CASTELLUCCIO

Partner

Mayer Brown LLP

4:30 – 4:45pm

BREAK

Location: Everglade Ballroom Foyer

4:45 – 5:45pm

General Session

It's All Legal! Trivia Game with Drinks

Location: Everglade B-C Ballroom

Lead by our returning host, Jeanette Dannenfels, "It's All Legal" trivia game includes a variety of questions, all lightly based on legal-related topics. Come prepared for two rounds of competitive, in-person fun with your ELFA Legal Forum friends. Prizes (and bragging rights) will be awarded to the top three participants. NEW THIS YEAR: There will be drinks available for the contestants.

IMPORTANT NOTE: To participate in the game, please bring with you a PERSONAL ELECTRONIC DEVICE (e.g., your cell phone) to the session. We will be using the Kahoot! Platform to play.

JEANETTE DANNENFELSER

Vice President and General Counsel

Summit Funding Group, Inc.

MOLLY SIMON

Senior Corporate Counsel

DLL

EILEEN BROWN
Partner
Thompson Coburn LLP

TUESDAY, MAY 9th

8:30 – 9:30am

General Session
Legal Update Part 2

Location: Everglade B-C Ballroom

A timely discussion of recent case law and statutory developments covering bankruptcy, the Uniform Commercial Code, and creditor litigation.

Arlene Gelman
Shareholder
Vedder Price P.C.

C. LAWRENCE HOLMES
Principal
Offit Kurman

FRANK PERETORE
Member
CSG Law

BENJAMIN COURT
Partner
STINSON LLP

9:30 – 9:45am

BREAK

Location: Everglade Ballroom Foyer

9:45- 10:45am

BREAKOUT SESSIONS

- **Credit Support Devices**
Location: Everglade B-C Ballroom

This session will include a discussion among the panelists and the attendees regarding the various types of credit support devices, including guarantees, credit support agreements, letters of credit, control accounts and other types of additional collateral. The matters discussed with respect to these credit support devices will include the relevant strengths and weaknesses of each, and the related practical considerations, including why one device might be more or less appropriate in the context of a particular financing transaction.

CHARLES CROSS
Senior Lead Counsel
Wells Fargo Equipment Finance

BOB GEIS

Director / Assistant General Counsel, Equipment Finance
First Citizens Bank Equipment Finance

SCOTT CHAIT

Partner
Rimon, P.C.

SHARI BACSARDI

Partner
Womble Bond Dickinson (US) LLP

- **So You Want to do a Canadian Transaction and then Securitize it in the US**

Location: Caloosa A-B

This session will focus on those matters which a US finance company or its Canadian subsidiary should consider when entering into a loan or lease with a Canadian obligor with a view that the transaction will be securitized in the United States. The session will be geared towards US finance professionals who have solid experience in equipment finance.

1. What are the options in structuring the transaction
2. Regulatory matters that need be considered
3. How to ensure that the transaction will fit into a securitization structure
4. Overview of certain tax matters that need be kept in mind
5. UCC/PPSA concerns in a securitization
6. Billing and collecting concerns
7. Canadian structuring issues for a US securitization

ADAM JACKSON

Partner
Blake, Cassels & Graydon LLP

JON FLEISHER

Partner
Cassels Brock & Blackwell LLP

- **UCC + More (Repeat)**

Location: Everglade A

BARBARA GOODSTEIN

Partner
Mayer Brown LLP

THOMAS HOTARD

VP - Program Management and Contracts
Midland Equipment Finance

RUTHANNE HAMMETT

Partner
Thompson Coburn LLP

EDWARD GROSS

Shareholder
Vedder Price P.C.

10:45 – 11:00am **BREAK**
Location: Everglade Ballroom Foyer

11:00am – 12:00pm **General Session**
Ethics Issues for Equipment Finance Lawyers
Location: Everglade B-C Ballroom

SCOTT ADAMS
Director Legal & Compliance, Global Senior Counsel
Volvo Financial Services

C. LAWRENCE HOLMES
Principal
Offit Kurman

RANDALL ARMENTROUT
Shareholder
Nyemaster Goode Law Firm